



## TOP 10 GREEN INITIATIVES

1. We play an important role in reducing the amount of waste products by hotel and hospitality facilities, as well as hospitals, health care, with the reusable products we ship daily.
2. We use the most energy efficient wash and drying equipment available from our German supplier Kannegiesser.
3. The plant was designed with skylights to limit the use of lighting to save electricity.
4. We have water and heat reclaim systems that allow us to reduce our water and gas costs.
5. We use environmentally friendly chemicals in our wash process including hydrogen peroxide instead of chlorine bleach.
6. Any ragged linen is shipped out or sold as rags, thereby limiting the generation of garbage to landfill.
7. Soiled linen is picked up in bulk bins and clean linen is delivered in bulk bins to avoid unnecessary packaging waste.
8. We have gas flow meters to monitor gas consumption on our dryers to ensure we are not using excessing amounts of gas.
9. Aluminum shipping carts are washed and reused to reduce packaging.
10. We continue to research methods that will better use and reclaim water that is otherwise discarded, reducing overall consumption per kilogram.

# HLS

## LINEN SERVICES

Established in 1974 as a centralized, cost effective linen service, HLS is now located in a 185,000 square foot state-of-the-art facility & provides services to hotels and hospitality providers throughout Ontario and into Western Quebec. HLS processes over 50 million pounds of clean linen each year, exceeding the highest standards of safety, cleanliness, & sanitation.



## BY OUTSOURCING LINEN REQUIREMENTS, OUR CUSTOMER SEE BENEFITS

- Reduction or elimination of capital funding required for internal linen management
- Premium space can be put to use for programs
- Environmental waste is significantly reduced
- Reduction in costs related to utilities required to run an internal laundry facility (gas, water, electricity)
- Other direct cost savings including supplies and maintenance

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[HLSLinenServices.com](http://HLSLinenServices.com)

## LOCATIONS

The main HLS processing plant is located in Ottawa and is supported by a 30,000 square foot distribution depot located in the Toronto area, ensuring that we can provide timely and efficient service to customers throughout Ontario and Western Quebec.



## OUR HOTEL & HOSPITALITY CLIENTS

- |                                  |                              |
|----------------------------------|------------------------------|
| Starwood Hotel & Resorts         | Best Western Hotel & Resorts |
| Fairmont Hotel & Resorts         | Hyatt                        |
| Marriot                          | Wyndham Hotel & Resorts      |
| Intercontinental Hotel & Resorts | Skyline Hotel and Resorts    |
| Hilton Hotel and Resorts         |                              |

## LINEN PROCESSING & LAUNDERING SERVICES

- HLAC Certified linen processing, with responsive, 24-hour emergency turnaround
- Uniforms processing
- Hospitality linen processing: Sheets, Bed Linen, Robes
- Mending and alterations
- Special events linen: Table linens, napkins and other food & beverage related linens



## IN ADDITION TO PROCESSING, HLS OFFERS

- Linen rentals
- Linen and related product sales
- Linen reporting and management
- HLS Linen Services is armed with state of the art heat and energy efficient equipment that uses a fractions of the utilities normally consumed by on premise laundry. The design of HLS equipment combines water treatment and softening systems which reduces the use of chemicals in the wash process and increases the life of the textile. As a centralized system, HLS can optimize process for each type of linen, providing ideal solutions for each individual need.



## COST SAVINGS

HLS works with our clients to control linen expenses and maximize cost savings. Having the right linens within reach is our commitment to our clients. Our experienced staff assists our customers by evaluating their procedures, recommending the right product mix, and making suggestions to improve in-house efficiencies. By working with a centralized linen service like HLS, the costs savings that stem from the economies of scale and processing volume managed by our team, is passed on to our customers, making linen a more manageable and consistent budget item. Automations and computerized systems dramatically increase labour efficiency. These savings, along with other essential services we provide, have a direct impact on hospital efficiency, level of patient care, and overall satisfaction.

